



INTERNSHIP *Spotlight*

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Marketing and Sales Intern

Team Sports, Inc.

TELL US ABOUT YOUR INTERNSHIP.

My internship was a 12-week experience in which I got to see how the sales industry works. Team Sports, Inc. is a sports equipment and apparel sales company that works with high schools, colleges and sport teams of all ages. From start to finish I experienced different things, such as performing sales calls to sorting online websites.

WHAT WAS THE MOST MEMORABLE EXPERIENCE DURING YOUR INTERNSHIP?

The most memorable experience during my internship was when I went on a trip with one of the salesmen to Saginaw. I got to spend the day asking him questions and seeing how he has built relationships with people all over the state. Seeing what his day was like helped me realize even more that this job is something I would love to do in the future.

WHY DO YOU THINK THE EMPLOYER CHOSE YOU?

I believe that my employer chose me because I am both an athlete and a business administration student with a concentration in marketing and sales.

WHAT CAREER ADVICE WOULD YOU GIVE OTHER STUDENTS?

Enjoy the ride. My internship was unpaid, as many are, but the experiences and connections I have made are priceless and I would not trade it for the world.

WHY DID YOU CHOOSE YOUR MAJOR?

I chose my major because it is what I am interested in. I love to talk to people, to work with various products and the aspect of social media marketing. I am an athlete, and I have a passion for sports equipment. Selling this kind of equipment would be a lifelong dream come true for me.



To learn more about internship opportunities, contact the Career Services Office
Room 1411 Main Academic Building ▪ 734-432-5623 ▪ careerservices@madonna.edu